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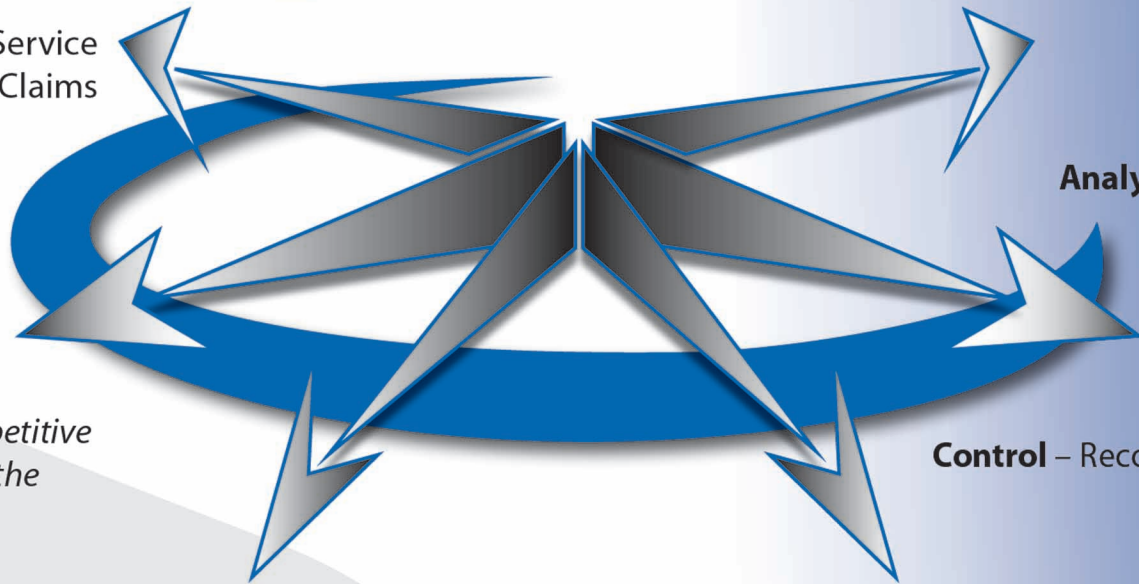
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# Swoope Risk Avoidance Compass

**Administration** – Monitor Needs, Service Accounts and Help Facilitate Claims

- **Renewal Review** – Monitor Accounts for Changes in Coverage Needs and Premium Increases

- **Remarket** – Keep Premiums Competitive and Match Carrier/Coverage with the Insured's Needs



**Identification** – Risk Determination

**Analysis** – Quantify Risk

**Control** – Recommend Coverage

**Finance** – Apply Premiums and/or Funds