

On Own DOORSTEP

The local magazine people love and keep





Helping Businesses to Increase Market Share in their Local Community

MEDIA PACK 2021



WHY CHOOSE On Own DOORSTEP?



Taking local businesses directly to the homes of their target audience. The longest running and most trusted community magazine in Salford.

PEOPLE LOVE & KEEP THEM

With our What's On guide, competitions and local features, residents take time to read each issue and hold onto them beyond their 2 month shelf life.

DOOR TO DOOR DELIVERY

Magazines are hand delivered directly through the letterbox, guaranteeing they will be seen and picked up.

PRINT & ONLINE MARKETING

Every magazine is also accessible online to further readers. Plus, each advert is promoted across our social media pages to a potential 7k followers.

20k

MAGAZINES DELIVERED **50k**

AUDIENCE

10

COMMUNITIES

READ ONLINE 24/7 • 7K+ FOLLOWERS









The local magazine people love and keep!

This year we celebrate 11 years of publishing On Our Doorstep. We are the longest running independent community magazine in Salford and proud to be firmly established as a trusted source of local information.

Each issue includes articles specifically written for our residents, puzzles, a What's On guide and competitions - all which engage and connect us with our readers. It makes us the perfect medium for local businesses to reach out to potential customers in this affluent and sought-after area which is constantly growing.

Since 2010 we have promoted 900+ local businesses from small independents to large international brands such as the Marriott, and from new start-ups to established businesses. With our additional services, we provide more channels to reach further customers.

Our vision is to help local businesses grow and thrive in the areas that we serve and assist in the creation of sustainable, successful enterprises that local people deserve. We aim to bring our communities closer together, reinforcing 'community spirit' and encouraging residents to shop locally and support our wonderful businesses.

The Coronavirus pandemic has strengthened community spirit, encouraged us to shop on our doorstep and to support our local businesses. With a captive audience, readership of local magazines and social media pages has risen and there is no better time to promote your services to your local community.

OUR GROWING AUDIENCE

67%

AGED 30+

67%

EMPLOYED

63%

OFFICE/ PROFESSIONAL OCCUPATION

84%

HOME OWNERS

40%

MORTGAGE FREE

£43k

AVG HOUSEHOLD INCOME



WHAT On Own DOORSTEP CAN OFFER YOU

OUR MAGAZINES

- Print Advertising: Options to suit all sizes and types of businesses from an eighth page to double page spreads, or PRIME spaces where your advert will be seen the most.
- Editorial Features: Full or Half Page options which entice people to stop and read about you. It's the ideal opportunity to showcase your services, share your expertise & more...
- Mini Ads: Ideal if on a limited budget but would like a regular presence at only £25 pm.
- What's On Listings: Promote classes and events in our most popular feature. Published in the Magazine and Online What's On guide.
- Competitions: For great PR and engagement, run a competition offering your product or services as a prize. An exclusive feature, also promoted across our Social Media channels.

More channels

TO REACH MORE CUSTOMERS

- Leaflet Distribution: An easy and effortless solution to getting your leaflets out to potential customers. Hand delivered to 20,000 homes and businesses by a professional team with GPS tracking.
- Social Media Marketing: We provide extra value by reinforcing every advert across our social media channels as part of the package.
 In addition, we offer standalone Social Media
 - marketing which can be used to run your own campaigns across our platforms. It's perfect for increasing brand awareness, driving traffic to your website and own social media pages or to promote specific offers.
- Printing: Offering a reliable service with a fast turnaround, contact us with your printing needs. From Leaflets to Banners, just ask!
- Design Service: We can design your advert, leaflets, social media graphics and more...

From your initial enquiry to publishing your advert, we make advertising with us a simple and effortless journey.

We treat every advert with the same care and attention, as if it were our own.

We've been advertising for two years and hopefully many more to come.
I highly recommend On Our Doorstep for their quality publication
and professionalism.

DISTRIBUTION AREA

HAND DELIVERED DOOR TO DOOR



GPS Tracked Distribution

2 MONTHS **20,000 Copies**

50,000+ Readers

Each issue is distributed over 2 months

Claremont



Month 1	Distbn	Postcodes
Worsley & Roe Green	3,000	M28 2
Walkden South	1,800	M28 7
Ellenbrook	1,000	M28 7
Boothstown	3,000	M28 1
Mosley Common	400	M28 1
Astley South	800	M29 7
Total	10,000	

Month 2 **Distbn Postcodes** Worsley 2.000 M28 2 M27 0 Swinton Park 700 M27 0 M27 5 2.200 M30 9 Monton Ellesmere Park 900 M30 9 Claremont 4,200 M6 7 M6 8 Total 10,000

COPY DEADLINES & DISTRIBUTION DATES

ISSUE	COPY DEADLINE	DISTRIBU W/C	JTION W/C
Feb-Mar21	8th Jan 2021	1st Feb 21	1st Mar 21
Apr-May21	5th Mar 2021	29th Mar 21	3rd May 21
Jun-Jul21	7th May 2021	31st May 21	28th Jun 21
Aug-Sep21	2nd Jul 2021	2nd Aug 21	30th Aug 21
Oct-Nov21	10th Sep 2021	4th Oct 21	1st Nov 21
Dec21-Jan22	5th Nov 2021	29th Nov 21	3rd Jan 22





WHAT OUR CLIENTS SAY ABOUT On Own DOORSTEP



We've gained regular guests who continue to visit us thanks to the adverts we have placed and it's so simple to arrange.

LIANNE HARRISON, WORSLEY PARK MARRIOTT HOTEL



Perfect for local targeting and we always see tangible results from the activity we do.

DAN STRIBLING, SALFORD COMMUNITY LEISURE



One of the best things I've ever done!
I definitely recommend local businesses to try it.
One advert may bring a life long customer.

DAWN BATE. WORSLEY LASER CLINIC



To get people to know who you are, where you are and what products & services you offer - I cannot recommend On Our Doorstep highly enough.

MIKE POVEY. ELLENBROOK COMPUTERS

REGULAR ADVERTISING WORKS HOW DO WE KNOW?

70% OF OUR ADVERTS ARE REPEAT CLIENTS 50% HAVE ADVERTISED 3 TO 11 YEARS!

MAGAZINE ADVERTISING

ADVERT SIZES

Trim size: 148mm x 70mm Bleed size: 154mm x 73mm

FRONT COVER BANNER

OUTSIDE BACK COVER

Trim size: 148mm x 210mm

Bleed size: 154mm x 216mm

FULL PAGE

 $130mm(w) \times 190mm(h)$



ADVERTISING RATES

Minimum booking 1 issue = 2 months

MONTHS	BO	OK 12
	MO	NTHS
SAVE	SA	VE
20%		

ADVERT SIZES	1 ISSUE (2 months)	3 ISSUES (6 months)	6 ISSUES 20% (12 months)	DESIGN
Full Page	£295pm f590 per issue	£266pm f532 per issue	£236pm f472 per issue	£35
Half Page	£175pm £350 per issue	£158pm £316 per issue	£140pm £280 per issue	£25
Quarter Page	£110pm £220 per issue	£99pm £198 per issue	£88pm £176 per issue	£20
Eighth Page	£70pm £140 per issue	£63pm £126 per issue	£56pm £112 per issue	£15
Mini A d	£25pm £50 per iccue [41mm(w) x 24mm (h)]			

Mini Ad **£25pm** £50 per issue [41mm(w) x 34mm (h)]

£25pm £50 per issue [Text only: max 60 words] What's On Listing

Online Busines Directory Listing

£60 for 12 months (£5pm)

Add on!



PREMIUM PAGES

FRONT COVER BANNER £325pm (£650 per issue) OUTSIDE BACK COVER £475pm (£950 per issue)

INSIDE FRONT / BACK COVER £375pm (f750 per issue)

PAGE 3 / PAGE 5 £350pm (£700 per issue)

CENTRE SPREAD £610pm (£1,220 per issue)

DOUBLE PAGE SPREAD £495pm (f990 per issue)

Save 10% if booking 3 issues or more

SOCIAL MEDIA BOOST!

Increase your visibility by promoting your advert across our social media channels, the week after publication.

Daily post for 1 week (7 posts)

£25 ONLY

(for magazine advertisers only)

Reinforce your advert - the more you are seen, the more you are remembered!

■ No VAT charged ■ Adverts must be paid by the Copy Deadline

MORE WAYS TO MARKET



SOCIAL MEDIA (100)



REINFORCE your **LOCAL MARKETING** INCREASE BRAND AWARENESS **BUILD** your **SOCIAL MEDIA FOLLOWING & WEBSITE VISITS**

With over 7,000+ followers on Social Media we can put your business in front of a local audience, that is directly relevant to you, across Facebook, Twitter and Instagram.

ADVERT BOOST	2 WEEKS Short & Sweet	1 MONTH Intense	3 MONTHS Regular Exposure
Add-on option to Magazine Advertisers	Standalone Package	Standalone Package	Standalone Package
7 posts Daily post for 1 week, or 1 post per week for 7 weeks	14 posts I per day	28 posts 1 per day / 4 weeks	36 posts 3 per week / 12 weeks
Magazine Advert	Up to 2 different messages	Up to 2 different messages	Up to 3 different messages
£25	£65	£115	£145
Reinforce & Boost your Advert	Build Awareness Run Special Offers Launch New Business	Build Awareness & Followers New Products/Services	Build Awareness Increase Followers & Website Visits



LEAFLET DISTRIBUTION

Another effective way to get your message to local residents! We deliver leaflets with our magazines - a minimum of 5,000 and maximum of 20,000. Spaces are limited so book early.

Up to 10k leaflets: £48 per 1,000 Over 10k leaflets: £45 per 1,000



DESIGN & PRINT

- **ADVERT DESIGN:** If you don't have an advert, we can do it for you!
- GRAPHIC DESIGN SERVICE: A standalone service for marketing materials from Leaflets to Banners. Starting from £35 for an A5 leaflet.
- PRINT SERVICE: For all your printing needs great print quality, fast turnaround and a professional service.

Email us for a quote at sales@onourdoorstep.co.uk

THE COMPLETE PACKAGE

SAVE 30% WITH OUR ANNUAL BUNDLES

Get organised, get ahead and reach more customers with PRINT and ONLINE MARKETING

Starter

£110 pm

- Quarter Page Advert in Printed Magazines for 12 months
- Quarter Page Advert in Online Magazine with weblink for 12 months
- Half Page Editorial in 1 issue (2 months)
- 1 Social Media post per week
- Listing in Online
 Business Directory
 for 12 months
- Artwork & Design Support

Essential

£175 pm

- Half Page Advert in Printed Magazines for 12 months
- Half Page Advert in Online Magazine with weblink for 12 months
- ✓ Half Page Editorial in 1 issue (2 months)
- 2 Social Media posts per week
- ✓ Listing in online
 Business Directory
 for 12 months
- Artwork & Design Support

Ultimate

£295 pm

- ✓ Full Page Advert in Printed Magazines for 12 months
- Full Page Advert in
 Online Magazine with weblink for 12 months
- Upgrade to Premium Inside Back Cover or Page 5 in 1 issue (2 months)
- Full Page Editorial in 1 issue (2 months)
- 2 Social Media posts per week
- Listing in Online
 Business Directory
 for 12 months
- Artwork & Design Support

For more information, please get in touch:

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