Leslie S. Saul, IIDA, AIA, LEED AP BD+C, founded Leslie Saul & Associates (LS&A) an Architecture and Interior Design firm on December 21, 1992, with the following mission: to make the world a better place in which to work, to play, to age, to live and to learn.

At LS&A, we specialize in complex architectural and interior design projects. We thrive on challenging assignments in specialty areas that include corporate, academic, institutional, religious, retail and residential. Celebrating over 24 years of delivering budget conscious creative design solutions, we are sought out for projects that have tight deadlines, limited budgets and demanding program requirements.

WHAT WE DO

We are designers, passionate about solving our clients' design needs. Our specialty is to bring space to life with creativity and originality. Be it the "fat pen and yellow trace" or a sophisticated 3D computer modeling, we have the drive, the experience and the resources to help you realize your vision.

We are listeners. Our engagement typically begins by listening to the client and defining the problem. We listen carefully to understand building issues and occupants' needs. We then implement a process that quickly turns the problem into a well-developed, functional design concept that can make life easier for our clients. We do this in a collaborative way.

We are problem solvers. During the design phase, we turn building problems into creative, usable solutions. During the construction phase, we are quickly able to develop multiple design solutions to solve problems that may arise in the field.

We are mediators. We bring the project team and the client together to facilitate a common understanding of the design problem. We are known for our ability to help move a large group to consensus, keeping decision-making on track.

We are product and materials experts, constantly educating ourselves on new products and materials, concentrating on those that are environmentally sustainable. Sustainable is a starting point for every project. Regeneration of the environment is the ultimate goal.

We are opportunists, looking for ways to improve your project value. We will assist you in making sound decisions so that you get good value for your budget. Budgeting is a process of choosing where to spend, not on where to sacrifice. We use our group's intelligence and expertise to help you get the right building, not just the cheapest.

Working as your trusted advisor, we act as your guide through the uncharted territory of your project.



Leslie S. Saul, IIDA, AIA, LEED AP

"With Leslie, not only will your visions and dreams come true, you will learn a lot and have a genuine good time along the way."

Janice Wollinger Vice President of Marketing Winn Management Company

"Leslie has a way of listening to what you say and then creating a new environment for you that ends up being exactly what you want."

> Kim Bruckshaw Operations Manager Software Emancipation Technology, Inc.,

"We turn constraints into opportunities"

Leslie Saul, President Leslie Saul & Associates, Inc.

"When we have an impossible schedule with a demanding occupant we go to Leslie Saul and her team."

Bob Candela, Retired Design and Construction Section Massachusetts Institute of Technology

"Leslie Saul and company provided direction, organization and color(!) to our manufacturing environment that had never been seen before!"

Diana R. Fontaine Administrative Services Manager KAO Infosystems Company

FORM AND FUNCTION

The project's architectural form develops from ongoing communication with our client. We assess each project with a fresh eye, unhampered by preconceived notions. Projects grow from specific conditions and are shaped by users. We strongly believe that the design should enhance the architecture and transform a vision into reality.

HOW WE DO IT

We stay focused to meet our clients' needs in an efficient and creative way. By developing guidelines and incorporating effective methodologies, projects become success stories.

First, we quantify the overall project priorities through facilitated brainstorming sessions and attentive listening at meetings with our clients. Then, we identify the specific project and people needs. Working collectively on a new project is a challenging task as it requires input and agreement from a variety of constituencies. When there are many users, we listen to be responsive.

Then we synthesize the information and develop a design response. By understanding the role and functions of the space and end-users, we help our clients sort out the politics and bring conflict to resolution through design. We also establish and present a budget and schedule for client review and approval. When approved, we start implementation immediately.

We are available when you need us. Throughout the project we communicate with you, our consultants and contractors so that problems can be addressed as they arise.

We embrace state-of-the-art software such as Autodesk Revit Architecture Suite 2012 for 3D modeling, renderings, and construction documents. These tools help you visualize our design intent, enabling more informed decisions.

We manage the implementation of the design from construction and furniture documents through bidding, negotiation, construction and installation process.

As architects and designers, we work to enhance the architecture, be the mediators, accommodate requirements, establish schedule and budget, while bringing beauty and function together into a successful project completion.

We really do want to make the world a better place.



Work



Play



Age



Live



Learn