

The international SAACKE Group Company Presentation





SAACKE GROUP a Family Company

1. Generation Carl Saacke, the founder (1931 – 1945)

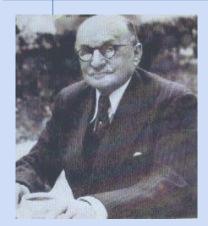
Dr. Herbert Saacke (1945 – 1964) 2. Generation

3. Generation Hans-Herbert Saacke (1964 – 2005)

4. Generation Henning Saacke, Angelika Saacke-Lumper

Dr. Herbert Saacke

1931 1945 1964 today



Carl Saacke





Angelika Saacke-Lumper, Henning Saacke



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SAACKE GROUP – Example developments

1934

Launch of SAACKE rotary-cup atomizer technology



1979-1987

Launches of SKV monoblock rotary-cup atomizer series, external flue gas recirculation to reduce nitrogen oxides, SAACKE SKB carbon dust burners, gas turbine flue gas burners based on DDZ technology

1992

Launch of 2-stage combustion technology



1999

SAACKE becomes a system supplier for entire marine boiler systems



2004

Commissioning of first furnace gas combustion plant



2004

Launch of gas combustion unit (GCU)



2008

Commissioning of the first combustion plant for low-heat-value liquid fuels: molasses incineration in Brazil



2011

Launch of se@vis efficiency monitor



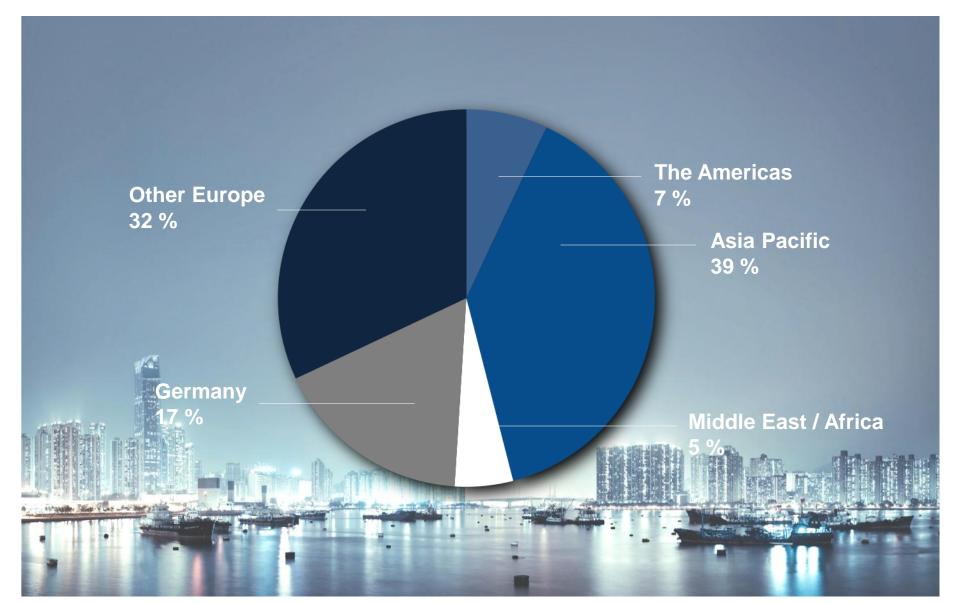


SAACKE – The Company

SAACKE GROUP HEADQUARTER	Bremen, Germany
WORLDWIDE REPRESENTED	In more than 50 countries By subsidiaries Distribution and service partners Service centres
EMPLOYEES WORLDWIDE	1,100
ENGINEERS	More than 300

SAACKE Group Turnover worldwide – 2011 Turnover of €184 million worldwide





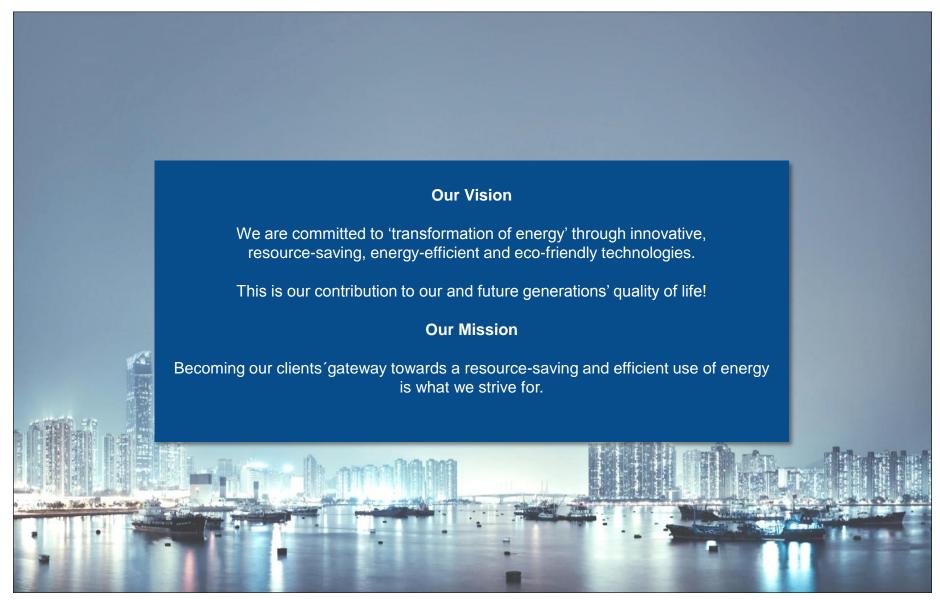
SAACKE Group Companies, Subsidiaries Distribution and Service partners, Service centers





SAACKE Group Our Vision





SAACKE Group worldwide Applications Overview





Water-tube boilers



Shell boilers



Thermal oil heaters



Drying processes



Waste air purification



Alternative fuels



GTA additional combustion systems



Marine boiler plants



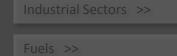
Modernization of plants



Plant automation



Plant construction and engineering



SAACKE Group worldwide Applications Shell boilers



Modern low-NOx burners for almost every fuel

- Burners and firing plants for standard and special fuels
- For firing plants with minimum emissions
- Modernization of existing boiler plants
- Robust / long service life
- Fluctuating load conditions and capacity peaks



Overview >>

Next Application >>

SAACKE Group worldwide Fuels Overview





Standard fuels



Low calorifique gases



Special gases



Low calorifique liquids



Special liquid fuels



Biofuels



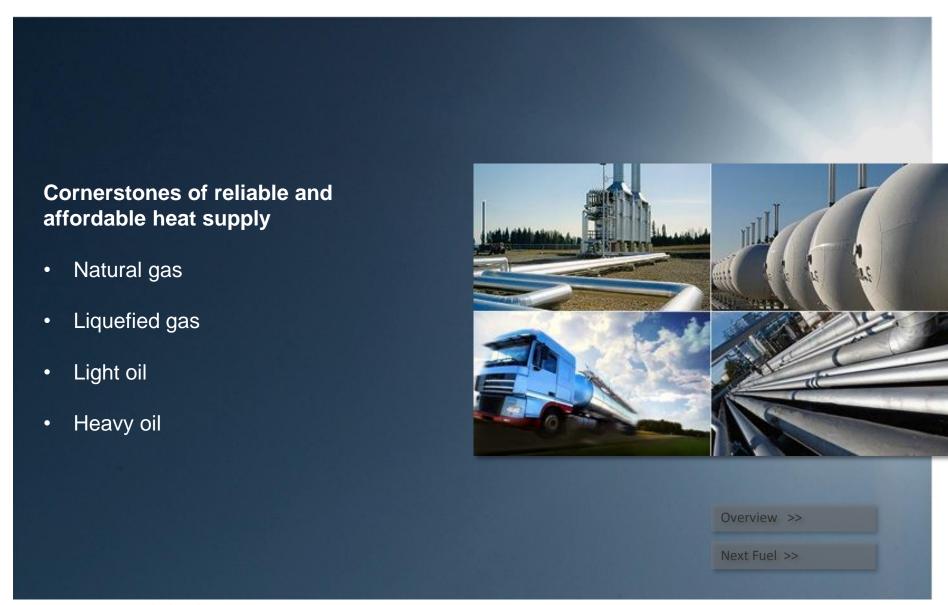
Pulverized fuels

Applications >>

Industrial Sectors >>

SAACKE Group Fuels Standard fuels





SAACKE Group Fuels Low calorifique gases



Low heat value – great potential

- Lean gases: furnace gas, formalin gas, vent gas, corex gas and CO gas
- Steel production, chemical industry or in other processes
- Great challenges for firing systems



Overview >>

Next Fuel >>

SAACKE Group Fuels Special liquid fuels



Discovering alternatives and thermal utilization

In addition to the standard fuels there is also a series of liquid substances containing sufficient energy to make thermal utilization worthwhile

Animal fat, Canola oil, Soy oil, Palm oil/grease, Fish oil, Glycerin, Frying grease, Biodiesel, Sulfur, Silicon oil

Numerous unpurified by-products of the chemical industry such as biphenyl acetate (BPA), styrene and toluene



Overview >>

Next Fuel >>

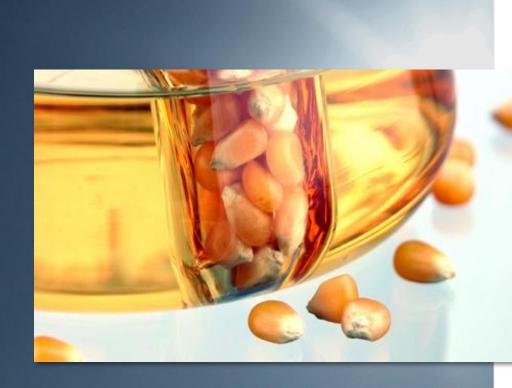
SAACKE Group Fuels Biofuels



Energy from renewable raw materials

- Biogenic fuels are biological/organic in origin
- Typical biofuels include:

 Canola oil, Soy oil, Palm oil,
 Biodiesel, Biogas, Bio natural gas,
 Sewer gas, Gas from biomass
 gasification, Wood dust
- high heat value of more than
 15 MJ/kg (15 MJ/m³) and a CO₂
 balance for combustion

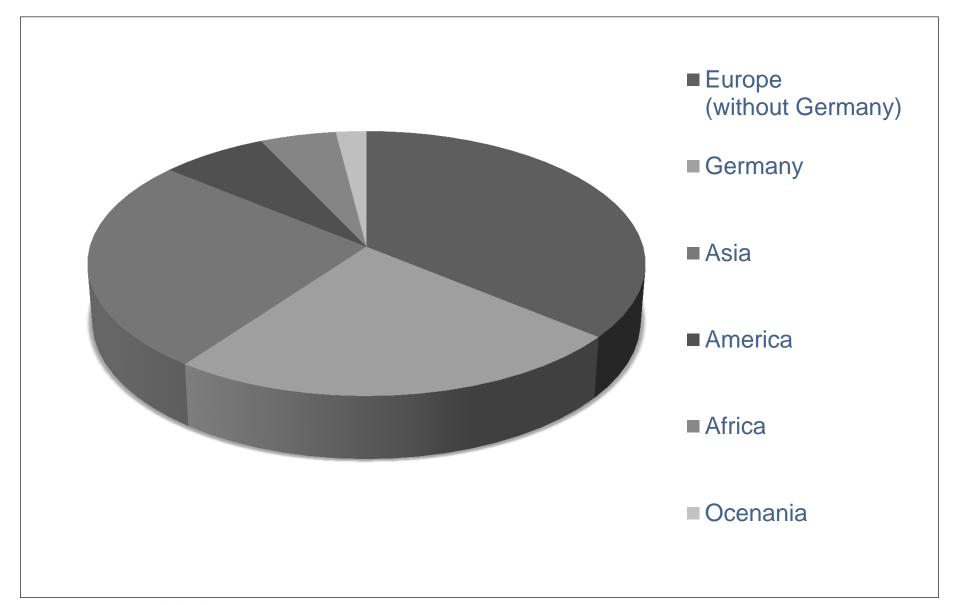


Overview >>

Next Fuel >>

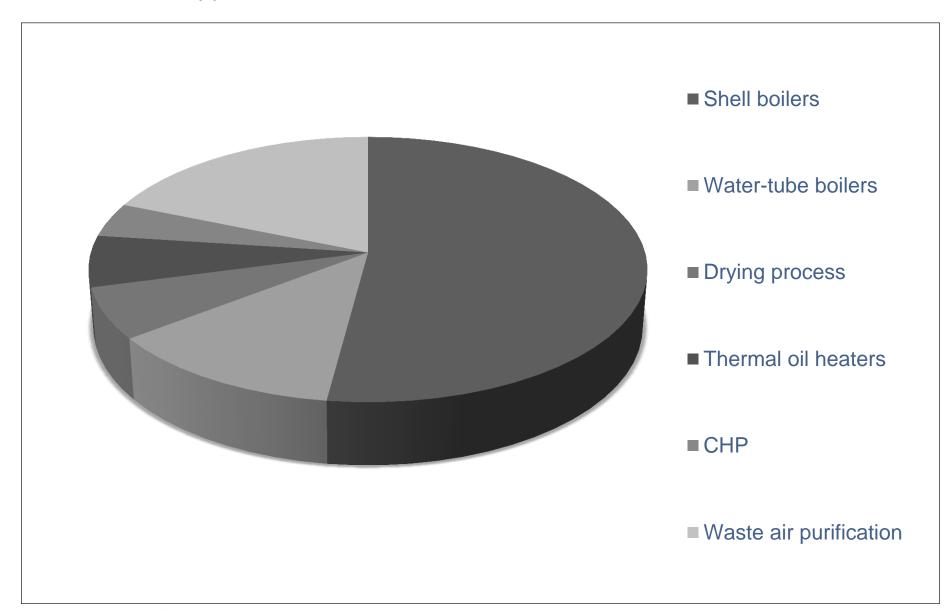
SAACKE Group worldwide References Worldwide





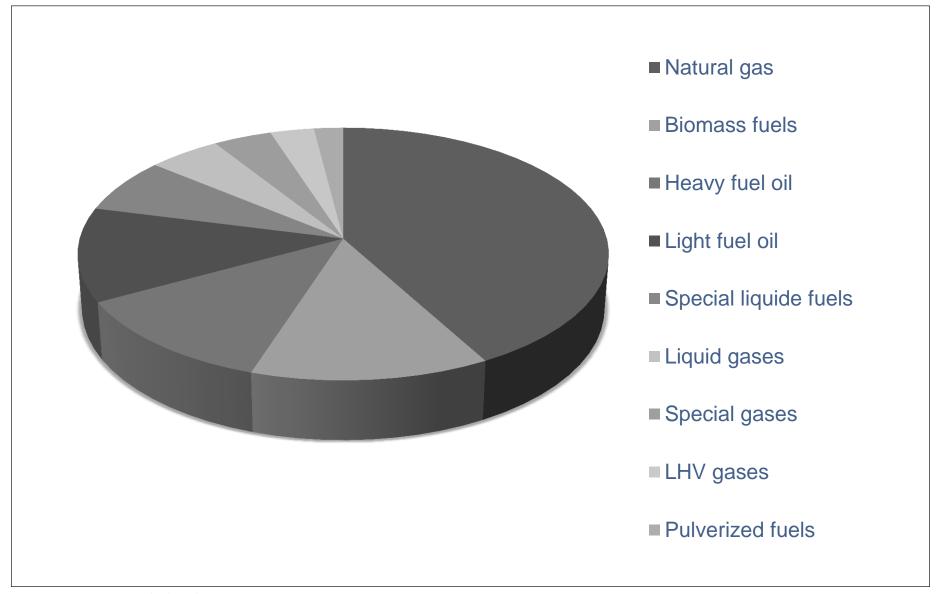
SAACKE Group worldwide References Applications





SAACKE Group worldwide References Fuels



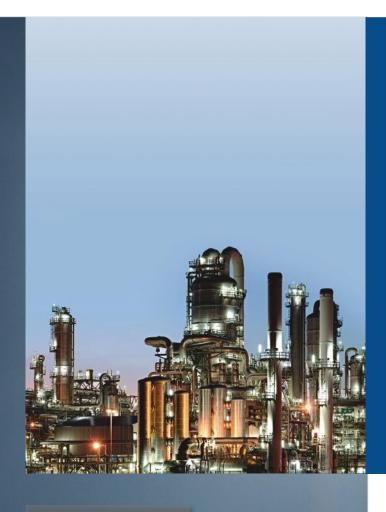


SAACKE INDUSTRIAL SOLUTIONS Our areas of expertise



Perfection for industry and the communal heat market

- Future-oriented combustion systems for boilers
- Cutting-edge technology for special process applications
- Burners -> Systems -> Plant engineering



Overview >>

Next Area_ >>

SAACKE INDUSTRIAL SOLUTIONS Energy and heat suppliers



ENERGY AND HEAT SUPPLIERS Application fields

- Municipal utilities
- Power plants
- Heating plants
- District heating plants

Our customers



- Municipal utilities in Bremen, Düsseldorf, Erlangen, München, St. Pölten (A) et al.
- Power plants in Brunsbüttel, Philippsburg, Koeberg
- Nuclear Power Station (ZA)
- Heating plants in Mainz and Bamberg
- District heating plants Dresden Reick,
 Saarberg, Steag, Wien (A)
- BEW AG, EnBw, E.on, Vattenfall, RWE

Overview >>
Next Area >>

SAACKE INDUSTRIAL SOLUTIONS Chemicals



CHEMICALS Application fields

- Paints
- Lacquers
- Pharmaceutical industry
- Fertiliser industry
- Soap industry
- etc.

Our customers





- BASF (RA)
- BAYER (RA)
- Dr. Madaus AG
- Knoll AG
- Merck Pharma
- Sandoz GmbH (AT)
- ANCAP (RDU)
- Degussa
- DSM (NL, CN)
- INEOS Taminco (B)

- Procter & Gamble (BE, MA, CN)
- ZTS Pustkow (PL)
- ADISSEO (FR)

Overview >>

Next Area >

SAACKE INDUSTRIAL SOLUTIONS Refineries



REFINERIES

- From modernization to turnkey plants
- from combustion chamber systems for CO boilers to lowemission plants for shared thermal use of multiple special fuels
- complete combustion of the CO gas so that it can be used thermally as steam in production

Our customers



- BP
- DEA Mineralöl AG
- Exxon Mobil (N)
- In-Salah Gas Refinery (DZ)
- Shell (RA)
- TOTAL
- Dow Chemical (NL, GB, D)
- Petrobras (RA)
- Petroquímaca Cuyo (RA)

Overview >>
Next Area >>

SAACKE INDUSTRIAL SOLUTIONS Foods



FOODS Application fields

- **Breweries**
- **Distilleries**
- Sugar and Beverage industry
- Milk processing plants •
- Tobacco industry
- Fish and meat processing • industry
- Animal feed industry •

Our customers





- Amstel (NL),
- Backus & Johston (PE)
- Bay. Staatsbrauerei Weihenstephan
- Brau Union Österreich AG (AT)
- Brauerei Beck & Co.
- Heineken (NL, ZA)
- Warsteiner Brauerei
- Conaprole (RDU)
- Nordmilch Zeven
- Südwestdeutsche Salzwerke AG



- Salzwerke AG
- Danisco (DK)
- Nord- AG
- Süd- AG and Westzucker AG
- ARLA Foods (RA)
- Bahlsen Snacks
- Cadbury-Stani (RA)
- DelMonte Fruit (ZA), Eckes Granini GmbH, Haribo GmbH
- Nestlé (RA, ZA)
- IMASA (RA)
- Kraft Foods
- McCain (RA)
- Meica-Ammerländische Fleischwaren-fabrik
- Saputo (RA)
- Unilever (Word wide)
- Numerous Brandy and Whisky production sites (ZA)
- Philip Morris GmbH

SAACKE INDUSTRIAL SOLUTIONS Building materials



BUILDING MATERIALS Application fields

- Lime, sand-lime
- Brickworks
- Gypsum
- Tar
- Cement work

Our customers





- BPB Gypsum (ZA)
- Baustoffwerke Dummersheim
- Gipswerk Embsen GmbH & Co.
- Dolomitwerke GmbH
- Kalksandsteinwerk Amberg et al.
- Knauf (D, DK, UK, RA)
- Heidelberger Zement AG
- Portland Zement Werk
- Rigips GmbH
- Ytong GmbHE.g.

Overview >>

Next Area >:

SAACKE INDUSTRIAL SOLUTIONS Steel and metal production



SSB-LCG series combusts lean gases cleanly and efficiently

- Burners for coke gas, converter gas, corex gas, furnace gas, etc.
- Combustion plants that use gases with low heat values
- Combustion plants for auxiliary and secondary boilers
- Hot gas generators for drying
- Combustion systems for heating defrosting halls

Our customers



- Arcelor/Mittal
- Hydro Aluminium
- Thyssen Krupp
- Xstrata (ZA)
- Various steel and aluminium works in China

Overview >>

Next Area >>

SAACKE INDUSTRIAL SOLUTIONS Waste incineration



WASTE INCINERATION Application fields

- Waste incineration plants
- Animal waste processing plants etc.

Our customers



- More than 170 waste incineration plants worldwide, thereof 57 in
 France and 10 in China
- MHKW Bremerhaven, Pirmasens, Ulm et al.
- Fleischmehlfabrik Jagel
- Rotenburger Tierfrischmehle Fuchs
- TBA Berndt
- TBA Rivenich
- TBA Walsdorf

Overview >>

Next Area >>

SAACKE INDUSTRIAL SOLUTIONS Wood processing



WOOD PROCESSING

- SAACKE delivers both individual burners as well as complete turnkey plants for the wood processing industry
- Low-emission combustion of wood dust with the SSB-D series of swirl burners
- Pressure-surge-protected dust dosing plants for ATEX zones

Our customers



- sawmills
- furniture industries

Overview >>

SAACKE SERVICE





- The only worldwide marine service network
- Assembly
- Commissioning
- Maintenance service
- 24-hour hotline
- Plant advice on energy efficiency,
- modernization, upgrade
- Training in Bremen and at customer location



SAACKE SERVICE INDUSTRIAL SOLUTIONS Service-Portfolio







SAACKE Product Portfolio

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PRODUCTS



∠ CONTENT

- Overview
- SIS-Burners
- SIS-Combustion chambers / hot gas generators
- SIS-Burner control systems
- SIS-Modernization modules
- Marine-Boilers
- Marine-Burners
- Marine-Scrubber
- Marine-Gas Combustion Unit

THE SIGN OF RESPONSIBLE ENERGY USE

SAACKE Group Product Portfolio Overview





Burners



Combustion chambers / hot gas generators



Marine boilers



Marine burners



GCU series Gas Combustion Unit



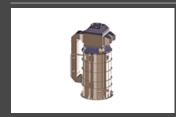
Burner control systems



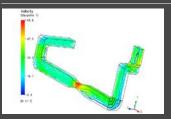
SEE modernization modules



Fuel supply



Exhaust Gas Cleaning



Combustion air supply system

SAACKE Product Portfolio INDUSTRIAL SOLUTIONS



Burners	Product	Capacity Range	Fuel	Applications
	EUROTHERM	1 – 5 MW	Light oil, natural gas, liquefied gas	Almost all heat generators, compact process firing systems
	TEMINOX GLS	4 – 25 MW	Light oil, natural gas, liquefied gas, biogas and other special fuels	Shell boilers, water-tube boilers and thermal oil boilers with various geometries. Asphalt mixing plants and process plants
	SKVJ-M	1 – 6.5 MW	Heavy oil, bio oil and other high-viscosity liquids	Marine, flame tube and thermal oil boilers
	SKVG	1 – 55 MW	Standard fuels and virtually all gaseous and liquid special fuels	On ships and on land, both in standard and process applications
	SKVG-A	4 – 17.5 MW	Gas, light oil, heavy oil and bio oil	All commonly used heat generators and furnace geometries
	DDZG Steam pressure atomizers	10 – 80 MW	Light oil, heavy oil, gases (including special gases and process gases)	Water-tube boilers and thermal oil boilers with various geometries. Gas turbine flue gas burners in power plants, waste incineration plants

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SAACKE Product Portfolio INDUSTRIAL SOLUTIONS



Burners	Product	Capacity Range	Fuel	Applications
	TF-DDZG	10 – 50 MW	Heavy oil, natural gas, light oil as well as gaseous and liquid special fuels	Water-tube boilers, thermal oil boilers and process plants of varying geometry
9	Burners for gas turbine flue gas DDZG GT / GTA lance burners in register design	Heat capacity: 1 – 126.8 MW	Natural gas, biogas, special gases, fuel oil EL, fuel oil S, liquid special fuels	Waste heat and water-tube boilers, insulated combustion chambers with downstream flue gas heat exchangers, heating turbine flue gases in power plants, drying plants, heating process air
	Burners for gas turbine flue gas DDZG A / Lance burner with axial flow for installation in GTA channels	Heat capacity: 1 – 126.8 MW Flue gas mass flow: 4 – 100 kg/s	Natural gas, bio gas, special gases, fuel oil EL, fuel oil S, liquid special fuels	Waste heat and water-tube boilers, insulated combustion chambers with downstream flue gas heat exchangers, heating turbine flue gases in power plants, drying plants, heating process air
	GDG surface burners	Heat capacity: 1 – 50 MW	Natural gas, biogas, special gas	Waste heat and water-tube boilers, insulated combustion chambers with downstream flue gas heat exchangers, heating turbine flue gases in power plants, drying plants, heating process air
	SSB	1.5 – 90 MW	All liquid and gaseous fuels	Suitable for water-tube boilers, thermal oil boilers and combustion chambers in all mounting positions
	SSB-LCG	2 – 100 MW	Combusts gases with extremely low heat values from 2.5 MJ / m³ on without a support fuel	Suitable for all heat generators

SAACKE Product Portfolio INDUSTRIAL SOLUTIONS



Burners	Product	Capacity Range	Fuel	Applications		
	SSB-LCL	2 – 50 MW	Liquids with extremely low heat values	Suitable for water-tube boilers, thermal oil boilers and hot gas generators		
	SSB-D		For dust with a particle size < 0.5 mm and a heat value of 10 - 30 MJ/kg	Suitable for hot gas generators and water-tube boilers		
Combustion chambers / hot gas generators						
	CCS-HT Combustion chambers for high-temperature applications	1 – 56 MW	Suitable for all standard fuels, low calorific liquids and gases as well as numerous of dusty fuels	For drying, calcination as well as heating and recovery of process gases		
	CCS-LT Hot gas generators for low-temperature applications	2 – 90 MW	Suitable for fuel gases and fuel oil LFO according DIN 51603-1 and equivalent liquid fuels	For generating hot gas and disposing of gas and flue gas		
Burner control systems						
	se@vis eco se@vis <i>compact</i> se@vis pro	Reliable, affordable burner control systems for all burners on land and sea				



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WE ARE AS INTERNATIONAL AS OUR CUSTOMERS

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Global and local

With service stations in more than 20 countries around the world, more than 70 international agents and a range of service centers in all of the key ports, we can be found wherever our customers need us.



