

Client Bulletin

Smart Tax, Business & Planning Ideas *from your Trusted Business Advisor*SM

Prepare Your Kids for Financial Independence

October 2017



An AICPA survey discovered that parents are more likely to talk with their children about manners, eating habits, school grades, and substance abuse than about finances. All these topics are important, but it's also vital to teach your kids the basics of handling money.

This conversation can begin when children are very young—even before they start kindergarten. One tactic is to give each child a piggy bank, which might hold spare change and even dollar bills. Once the children reach the age when they start learning counting skills, you can explain how five pennies make a nickel, two nickels make a dime, and so on, until you have dollars that can buy things in a store.

Parents also can open up bank accounts for youngsters; banks may have low or no minimums for children's savings accounts. Parents can take their kids to the bank to make deposits and show them the results on bank statements. If the child's account earns interest, that can offer another teaching opportunity.

Personal finance

At some point, children may receive an allowance, earn money for doing household chores, or both. Parents might explain the choices they'll then face. Do they want to spend the money on something they want right away, put the money in their piggy bank to save for a larger purchase, or put it in the regular bank for a long-term goal? Yet another possibility is to give some of their income to those who are less fortunate. Altogether, such an exercise can give your kids the idea that there are many options for handling money, and they should consider the alternatives carefully.

Taking your child with you when you go to the supermarket, pharmacy, or hardware store can also be an educational experience. Children can see goods that are available at different prices; for example, buying a larger package often will require more money. Again, kids can see that handling finances

What's Inside

- 1 Prepare Your Kids for Financial Independence
- 2 New IRS Ruling May Rescue Estate Plans
- 3 Tax Court Approves 100% Business Meal Deduction
- 4 Tax Calendar

Costlier Care

The maximum monthly premium paid by high income seniors for Medicare Part B medical insurance grew from \$161.40 in 2007 to \$428.60 this year (a 10-year increase of 166%).

continued on page 2

Trusted Advice

2017 Social Security and Medicare Taxes

- ▶ The Social Security tax rate is 6.2% each for the employee and employer.
- ▶ The Social Security wage base limit is \$127,200. Wages in excess of this amount are not subject to Social Security tax.
- ▶ The Medicare tax rate is 1.45% each for the employee and employer.
- ▶ There is no wage-based limit for Medicare tax, which applies to all earned income.
- ▶ An additional 0.9% Medicare tax is paid by employees on earnings over \$200,000 for single taxpayers or over \$250,000 for married taxpayers filing jointly.

involves making decisions. Even at a young age, children might be allowed to pick out one cereal from the rest or one type of treat for the family pet.

As children grow older, their desired items likely will become more expensive

(such as an electronic device or an article of clothing). Through online, catalog, or in-store shopping, you can show them the price of the thing they've requested and explain that this is so many weeks of allowance or hours of household chores. You might set up a plan to save for this outlay, with a parental match as an incentive.

One worthwhile activity is to have your child keep a record of all the things he or she would like to have. The child can then organize those items based on "need" or "want." New shoes might be needed, for instance, but a smartphone might be wanted.

From this list, you could lead into a discussion of what's needed versus what's wanted for you as a parent. Milk and juice from the supermarket might fall into the needed category, but a new car every year may be wanted yet not necessary. Explain that it's fine to have things you want, but you may have to save for them over a time and forgo other items on the want list.

With preteens and teens, other topics can be discussed. You might show your child your checkbook, for example, and describe how you balance it every month. As they approach college, it's time to talk about college

costs at various schools and the results of using student loans to pay for higher education. When children get their first credit card, they should be told how credit scores are calculated and the importance of maintaining a good record of debt repayment.

Talking taxes

Preparing children for financial independence also means preparing them to be taxpayers. Some taxes are very visible; if you live in an area with a 5% sales tax, for instance, a \$10 purchase winds up costing \$10.50.

Other taxes might be illustrated by showing a pay stub to your son or daughter. Federal income tax will be withheld, usually along with state and local income tax. The same pay stub may also reveal payroll taxes withheld, such as those for Social Security and Medicare. (Eventually, a discussion of payroll taxes can lead to conversations about retirement planning and health insurance.) The key here is to make your children aware that a first job that pays \$3,000 a month won't provide \$3,000 to spend every month. Only what's left after taxes can be spent, with needs coming before wants. ■

New IRS Ruling May Rescue Estate Plans

President Trump's campaign promise to abolish the federal estate tax may or may not be realized. Meanwhile, the "death tax" still exists, and it continues to be a major concern for high net-worth taxpayers, including the owners of successful small companies.

If a deceased taxpayer has a surviving spouse, the estate of the deceased spouse may make a portability election. If this election is made, the unused federal estate tax exclusion of the deceased spouse (called the *deceased spouse unused exclusion*, or DSUE) can be carried over to and used by the surviving spouse. The

executor of the deceased spouse's estate must make the portability election on a timely filed estate tax return that includes a computation of the DSUE.

IRS Revenue Procedure 2017-34, effective June 9, 2017, provides relief when a deceased spouse's executor fails to make a timely portability election. The revenue procedure sets out a simplified method for requesting an extension of time to executors of certain estates of decedents who died after 2010 to make the election.

The portability extension offered by this revenue procedure would be

until the later of January 2, 2018, or 2 years after the decedent's date of death to make the election. Normally, the deadline is 9 months after death, or 15 months if the decedent's estate requested an extension of time to file an estate tax return.

The new extension is permanent but applies only to estates of decedents who died after 2010, survived by a spouse, that are otherwise not required to file an estate tax return, except to make the portability election. In cases in which the surviving spouse died before a portability election was made, and the surviving spouse's

estate paid federal estate tax, a tax refund may result.

Doubling the exemption

The federal estate tax exemption has gradually increased from \$5 million to \$5.49 million in recent years. Thus, many estates have not owed this tax, and many executors have not filed a Form 706 federal estate tax return.

Example 1: Jim Cook died in 2012 when the estate tax exemption was \$5.12 million. His estate was worth \$4 million, all of which he left to his wife, Marie. Therefore, his executor was not required to file Form 706 and did not do so.

That could have been an error. Jim's estate did not use any of that year's estate tax exemption. By filing a Form 706, his executor could have elected portability of his DSUE. If the election had been made, Jim's widow Marie's estate could have used Jim's DSUE in addition to her own at her death.

Example 2: Assume Marie dies in 2017 with a total of \$8 million, including the assets inherited from Jim. Her estate would be over the \$5.49 million estate tax exemption this year by \$2.51 million. At a 40% estate tax rate, Marie's estate would owe over \$1 million to the IRS.

Now suppose that Jim's executor had elected portability on Form 706. Because Jim had left all of his assets to

Marie, his entire \$5.12 million DSUE would be added to Marie's \$5.49 million exemption, for a total of \$10.61 million. Marie's \$8 million estate would be under that threshold, and no federal estate tax would be due.

Filing the form

To obtain relief under Rev. Proc. 2017-34 from the failure to make a portability election, all the executor must do is file a complete and properly prepared Form 706 estate tax return on or before the later of January 2, 2018, or two years from the decedent's date of death. On this return, the executor should explain that it is being "filed pursuant to Rev. Proc. 2017-34 to elect portability under § 2010(c)(5)(a)." If these requirements are met, the extension of time to elect portability will be granted, and the Form 706 electing portability will be considered to have been timely filed.

As previously noted, the IRS is providing this relief retroactively to estates of decedents who died after 2010, which have until next January 2 to obtain relief under Rev. Proc. 2017-34. Estates of decedents who died after January 2, 2016, have two years from the date of death. If the decedent's surviving spouse has died, and the surviving spouse's estate has already filed Form 706 and paid estate tax on which the statute of limitation on

refund has not expired, the executor of that estate can file an amended Form 706, including the decedent's DSUE, and get any resulting refund.

Good news for business owners

Rev. Proc. 2017-34 can benefit the estates of all wealthy decedents, but it may be especially valuable for business owners and their heirs. When the owner of a business dies, his or her interest in the company must be valued. A moderately successful firm can have a value well into seven or even eight figures. Counting the decedent's other assets, the total can be in estate tax territory.

Generally, estate tax must be paid within nine months of death. In some cases, estates of the owners of closely-held companies may defer the tax over an extended time period. Still, the tax payments may be considerable, and the heirs of business owners may lack the liquid assets necessary for this obligation.

Such concerns might lead business owners and others into sophisticated tax planning tactics to deal with future estate tax. These tactics may be helpful, for various reasons, but the presence of portability may reduce the need, as a married couple now can easily pass on nearly \$11 million worth of assets to the next generation with portability. ■

Tax Court Approves 100% Business Meal Deduction

Many business owners, self-employed individuals, and other taxpayers are aware that business meals and entertainment expenses are only 50% deductible. You might treat a key client to a restaurant meal and spend \$100. Even if this meal has a definite business purpose (you wind up with an important contract), only \$50 will be tax deductible.

Nevertheless, some business meals can be fully deductible. The Tax Court recently overruled the IRS in a case regarding the pro hockey team, the

Boston Bruins (*Jacobs v. Commissioner*, 148 T.C. No. 24, 6/26/17). Although the IRS claimed tax deficiencies totaling about \$85,000 over two years' tax returns, the court sided with the team's owners and allowed 100% deductions for meal costs.

Pregame preparation

As is the case with most professional sports teams, the Bruins play half of their games away from home. National Hockey League rules require teams to

arrive well in advance, so the Bruins schedule hotel rooms for the players and other traveling employees. These hotel arrangements include the provision of rooms where meals are served, with specified menus, before the games.

All traveling employees are entitled to eat meals there at no personal cost. The players are required to eat there, on time, because considerable game planning occurs at these meals between players and coaches.

continued on page 4

The Tax Court noted that the meal service was nondiscriminatory, as all traveling hockey employees could attend. Moreover, the meal expenses were associated with the active conduct of the taxpayer's trade or business: winning hockey games.

The Bruins argument

The Bruins argued that the meals were 100% deductible, because the costs of the meals were excepted from the 50% meals and entertainment limitation because they were de minimis fringe benefits.

Five tests

The court found that the meals would qualify as de minimis fringe benefits if they were provided in a nondiscriminatory manner and five other tests relating to the meal were met:

1. The eating facility is owned or leased by the employer.
2. The facility is operated by the employer.
3. The facility is located on or near the business premises of the employer.
4. The meals furnished at the facility are provided during, or immediately before or after, the employees' workday.

5. The revenue or operating cost test is passed. (This last point will be satisfied if the meals are furnished for the employer's convenience on the employer's business premises.)

The court found that the team furnished the meals in a nondiscriminatory manner because it provided the meals to all traveling hockey employees. After analyzing the evidence presented, the court decided that the meals met the five tests. Consequently, it held that the costs of the meals was 100% deductible as de minimis fringe benefits not subject to the 50% meals and entertainment limitation in IRC Section 274(n)(2)(B).

Key takeaways

Although professional sports teams operate a very specialized business, the Tax Court's reasoning in this case may apply to other situations, especially in sports and entertainment industries in which employees are provided meals away from home as part of their work schedule.

In addition, this decision can be a reminder that certain meal expenses



can be 100% deductible. For example, employers might be entitled to deduct the full cost of food and drink at events primarily for the benefit of rank and file employees. Those occasions could be holiday parties, company outings, banquets, and so on. Also, meals, snacks, and beverages provided to employees at no charge, on or near the firm's premises for valid business purposes, may be 100% deductible.

We can help you structure employee benefits of this nature so that your business will meet the requirements for full tax advantages. ■

TAX CALENDAR

OCTOBER 2017

October 16

Individuals. If you have an automatic six-month extension to file your income tax return for 2016, file Form 1040, 1040A, or 1040EZ and pay any tax, interest, or penalties due.

Corporations. File a 2016 calendar-year income tax return (Form 1120) and pay any tax, interest, and penalties due. This due date applies only if you timely requested an automatic six-month extension.

Employers. For Social Security, Medicare, withheld income tax, and nonpayroll withholding, deposit the tax for payments in September if the monthly rule applies.

October 31

Employers. For Social Security, Medicare, and withheld income tax, file Form 941 for the third quarter of 2017. Deposit any undeposited tax. (If

your tax liability is less than \$2,500, you can pay it in full with a timely filed return.) If you deposited the tax for the quarter in full and on time, you have until November 13 to file the return.

For federal unemployment tax, deposit the tax owed through September if more than \$500.

NOVEMBER 2017

November 13

Employers. For Social Security, Medicare, and withheld income tax, file Form 941 for the third quarter of 2017. This due date applies only if you deposited the tax for the quarter in full and on time.

November 15

Employers. For Social Security, Medicare, withheld income tax, and nonpayroll withholding, deposit the tax for payments in October if the monthly rule applies.



Citation and Resource Guide

Sidney Kess, CPA, JD, Editor

Prepare Your Kids for Financial Independence

- The AICPA offers advice about teaching money management to your children at www.aicpa.org/Volunteer/FinancialLiteracyResourceCenter/VolunteerMobilizationKits/ParentsChildren/DownloadableDocuments/Teaching_Children.pdf.

New IRS Ruling May Help Business Owners

- Revenue Procedure 2017-34 can be found at www.irs.gov/pub/irs-drop/rp-17-34.pdf.

Tax Court Approves 100% Business Meal Deduction

- The opinion favoring the owners of the Boston Bruins is at www.ustaxcourt.gov/USTCInOP/OpinionViewer.aspx?ID=11300.

Practice Development Tip

Alert Retiring Clients About Medicare Parts B & D

Clients retire at varying ages, often at age 63 or older. When you have clients who are leaving the work force at that time, you can contact them with a suggestion. If they expect to see a steep decline in income once the paychecks stop, they should notify Social Security.

The reason is this: Failure to act promptly may cause excessive Medicare premiums, which often start at age 65. For 2017, the standard Medicare premium for Part B medical insurance is \$134 a month. However, single Medicare enrollees with modified adjusted gross income over \$85,000 (\$170,000 for couples filing jointly) might pay from \$187.50 to \$428.60 apiece per month. The same income thresholds also apply for higher Part D prescription drug coverage premiums.

In addition, there is a two-year time lag for these higher premiums. A client might report steep income for 2017 on a tax return filed in 2018. That income will set the Medicare premiums paid in 2019, but a client who retired in 2018 might have to stretch to pay the higher amounts.

The solution is to file Form SSA-44, Medicare Income-Related Monthly Adjustment Amount, Life-Changing Event, with the Social Security administration. This form lists the reasons that will justify a reduction in income-based premiums: marriage, divorce, annulment, death of a spouse, work stoppage, work reduction, loss of income-producing property, loss of pension income, and an employer settlement payment.

You can offer to help clients fill out this form if they will see sharply lower income after retirement. The sooner the form is filed, the greater the chance of avoiding high Medicare premiums in retirement that are based on working income.

Practice Development & Management Resources

from the AICPA

For more information or to order, log onto www.aicpastore.com or call 888.777.7077.

Essentials of Personal Financial Planning

- This is a great resource for financial planners to help their clients take a more holistic approach to their finances and put together a game plan for their future. The first part of this book provides robust foundational concepts for all areas



that must be covered before application concepts are discussed, while the second part builds on foundational concepts to provide a deeper understanding of the PFP body of knowledge and its application.

[Item nos. PPF1701P—AICPA Member \$119.00, Nonmember \$149.00 and PPF1701E—AICPA Member \$109.00, Nonmember \$139.00]

The CPA's Guide to Financial and Estate Planning

■ This comprehensive, four-volume, downloadable publication provides guidance to planners who advise clients in estate, tax, retirement, investment, and risk management matters. This guide explains all the important planning concepts and examines the techniques used to set and meet the financial goals of clients and their families.

[Item no. PPF1702D—AICPA Member \$79.00, Nonmember \$99.00]

AICPA PCPS/CPA.com MAP Survey National Summary

■ AICPA's Private Companies Practice Section (PCPS) partnered with CPA.com on the National MAP (Management of an Accounting Practice) Survey, which was fielded from mid-May through July 2016. This summary provides financial and other key benchmarking data from the survey. This product will provide you with comparative benchmarking data relative to firm size and region that can help you create strategic goals and maximize your firm's performance.

[Item no. PCPSSUR03—AICPA Member \$200.00, Nonmember \$300.00]

Management of an Accounting Practice eHandbook

■ This is your go-to resource for all things practice management. Streamlined online guidance for easy reading and quick reference on the topics you care about: employee compensation and benefits, staffing, disaster recovery, firm organization, benchmarking, strategic planning, and more!

[Item no. MAP-XX—AICPA Member \$149.00, Nonmember \$189.00]

MAP On Track

■ Often, practitioners and small- to medium-sized firms find it challenging to stay on top of firm management responsibilities. The new *Management of an Accounting Practice On Track* (MAP On Track) will help keep you organized. This new scheduler is easy to download and functions as an add-in to Microsoft Outlook, adding tasks to keep your firm running throughout the year. As an added bonus, within the automatically scheduled tasks, you'll find useful links to relevant content within the comprehensive MAP eHandbook as well as PCPS tools that can inform your next steps.

[Item no. MAPTKD—AICPA Member \$229.00, Nonmember \$289.00]

CPA Client Bulletin Select

■ Do you ever wish you had more flexibility with your CPA Client Newsletter content? Now you can with this new monthly offering from the AICPA. Optimize your client and prospect communications with the AICPA's trusted CPA Client Newsletter content, now available in a flexible, editable MS Word format for use in your firm blog, social media outlets, traditional client newsletter communications, and beyond.

[Item no. PCN1301W—AICPA Member \$549.00, Nonmember \$689.00]

Need help with your subscription?

Contact our Member Service Center at 888.777.7077 or service@aicpa.org.

Questions or comments about the content?

Contact Whitney Woody, Managing Editor, at 919.402.4857 or CBeditor@aicpa.org.