



*February 2020*

**Position:** Manager

**Duties and Responsibilities**

TerraCarbon is seeking a Manager to lead consulting engagements that support nature-based carbon projects developed by TerraCarbon's clients in the U.S. and abroad. The Manager position is an applied science position that will lead engagements that primarily involve greenhouse gas (GHG) accounting related to the restoration, sustainable management, or protection of forests, wetlands, or agricultural lands. The Manager will report to the Director – Forestry and Technical Services, and will be expected to work with minimal supervision. The duties and responsibilities of the Manager will include the following:

- Performing carbon project feasibility studies, including analyses of prospective projects against eligibility standards and developing projections of potential offset generation.
- Preparing carbon project design documents and supporting analyses, including inventories of carbon stocks and manipulation of GIS datasets, needed to achieve project validation.
- Implementing carbon project monitoring plans and developing monitoring reports and documentation needed to achieve project verification.
- Project planning and overseeing the work of project staff and sub-contractors.
- Serving as main point of contact with client and with validation and verification firms.
- Overall responsibility for project deliverables and budget.
- Supporting the development of new business opportunities and proposals for consulting assignments.

**Selection criteria:**

- Graduate degree in forestry or environmental science;
- At least 5 years of prior consulting or equivalent experience managing projects and clients;
- Strong field forestry and analytical skills, including proficiency in sampling design and statistics, forest inventory and mensuration, GIS and database management. Forest growth and yield modeling and coding skills are a plus;
- Knowledge and experience with measuring GHG fluxes in wetlands and/or agricultural soils, or with lifecycle or corporate GHG accounting is a plus;
- Good writing and communication skills;

- Strong project management skills, including experience in project planning, budgeting, contracts, budget tracking and time management;
- Experience working in developing countries is a plus;
- Fluency in English required, knowledge of Spanish is a plus; and
- Willingness to travel domestically and internationally (approximately 10-20% of the time).
- Location: The position will preferably be based in Charlottesville, Virginia; alternative locations will be considered based on candidate's experience level.
- Compensation: Salary and incentives commensurate with experience.

### **About TerraCarbon LLC**

[TerraCarbon LLC](#) is a leading advisory firm that helps develop and sell carbon offsets to fund nature-based solutions to climate change. We believe that nature and market-based solutions underpinned by sound science are key to solving climate change.

TerraCarbon provides a full range of services including methodology development, feasibility analysis, project design and development, monitoring and evaluation, and marketing advisory services. Our clients include the world's leading conservation organizations, forward-thinking corporations, and social enterprises.

Since we started in 2006, we've helped 40+ conservation projects around the world that are protecting over 5 million acres and that have reduced emissions by more than 40 million tons. Through these efforts, we're helping drive new, market-based funding to restore, manage, and protect vital forest and wetland ecosystems.

TerraCarbon is a [Certified B Corporation](#) which means we meet higher standards of social and environmental performance, transparency, and accountability, and have adopted a legal framework which requires us to consider the impact of our decisions on our employees, suppliers, community, consumers, and the environment. It is a way of demonstrating that our business has a higher purpose than simply profit, and that is contributing to the restoration, sustainable management, and protection of forests, wetlands, and working lands for the benefit of the world's climate, wildlife, and people.

TerraCarbon values a diverse workforce. Women, people of color, people with disabilities, and members of the LGBTQ community are strongly encouraged to apply.

**Interested candidates should send a CV and writing sample to [info@terracarbon.com](mailto:info@terracarbon.com).**