# **ILF** The Israeli Litigation Funding Fund



#### Disclaimer



# Who We Are (1/2)

#### Ido Neuberger, Chairman

Co-CEO of the Value Base investment firm, since 2013. Mr. Neuberger is a businessman and a seasoned CEO with extensive knowledge of the Israeli capital market. He has over 20 years of experience in managing private and public companies. In 1993, Mr. Neuberger founded the Apex investment firm and in 2010 led the sale of the Dash-Apex, which under his management had grown into one of Israel's leading investment firms with over 60 billion NIS in AUM.

Mr. Neuberger completed his term as CEO of Dash-Apex after guiding the successful merger with Meitav, thus creating the second largest investment firm in Israel. Mr. Neuberger holds a BA and MA in Economics with Honors from Tel Aviv University.

#### Avi Basson, CEO

Mr. Basson is a seasoned CEO with over 25 years of experience in the Israeli capital market as well as in the fields of banking, insurance, and investments. Before joining the Fund, he held several upper management positions. Most recently he served as the Executive Vice President of UBank for the FIBI Group, He had previously served as the CEO of Clal Finance Amitim for the Clal Insurance Group and as CEO of Investec (Israel) Mutual Fund Management.

Mr. Basson holds a MBA and a BA in Economics with Honors from Tel Aviv University



# Who We Are (2/2)

#### Lior Kaver (CPA), CFO:

Mr. Kaver has over 17 years of experience in the field of finance and accounting including managing IPOs, raising capital, as well as company mergers and acquisitions. He has served as CFO of several private and public companies, including Dash-Apex. Previously, Mr. Kaver served as Audit Manager at Ernst & Young. Mr. Kaver holds a BA in Business Administration and Accounting from the College of Management Academic Studies and a LL.M from Bar-Ilan University.

#### Yair Ephrati, Director:

Mr. Ephrati has over 20 years of experience in the field of investment banking, including mergers, acquisitions, raising capital, and management buyouts. He serves as the CEO of Investment Banking at Value Base investment firm. Previously, he served as CEO of Meitav-Dash Mergers & Acquisitions, a leading investment banking firm in Israel. Prior to this, Mr. Ephrati served as senior advisor to McKinsey & Co. in London and New York. Mr. Ephrati holds a MBA with High Honors from the University of Michigan and a BA in Economics from Tel Aviv University.



### General

- The Israeli Litigation Funding Fund (ILF) was founded in the beginning of 2016, and is among the pioneer funds that started litigation financing in the Israeli market.
- ILF specializes in assisting its clients, to realize their rights in legal procedures with no financial limitation in a wide verity of legal procedures:
- Claims in court of justice, tort claims, arbitrations (domestic and overseas), company dissolutions and other disputes.
- The Fund finances legal expenses including, attorney fees, tolls, professional opinions and other expenses relating to the legal process.
- The Fund's return of investment is gained from the claim's income and only in cases where the claim is successful.
- The Fund employs professionals, lawyers, economists, and is aided by external professionals and/or top legal experts who help vet potential investments.



#### Transferring the Financial Risk of Funding Litigation from the Claimant to the Fund

• In the event that a claim is dismissed, the Fund absorbs the financial loss, not the claimant.

#### Who Do We Fund?

- Potential claimants who are unable to fund themselves or have limited funds to cover the complete cost of litigation.
- Claimants who would like to limit the financial risk of a dismissed case and loss of funds during legal proceedings.
- Private and public companies who would like to avoid burdensome expenses that encumber their balance sheet.



### **Partnering with Law Firms**

- ILF works with leading law firms in Israel and selected firms abroad.
- ILF does not replace the legal representative of the claimant and does not provide any legal representation itself, but only provides funding for legal proceedings.
- Funding legal proceedings is mutually beneficial for the fund and for law firms, by improving the firm's added values and competitive capability and allows for growth of both parties.
- Allows the law firm to offer it's clients a One Stop Shop full "package" of services, for a success fee only
- There is no conflict of interest between the Fund, as a financial entity, and the attorneys representing the claimant.



### **Financing benefits**

- ✓ Allows potential Claimants, who are unable to fund themselves or have limited funds, to initiate the litigation.
- Hedging the Claimant's financial risk of the loss of funds when a case is dismissed: In the event that a claim is dismissed, the Fund absorbs the financial loss, not the claimant.
- ✓ Strong financial backing insures the Claimant from unexpected expenses and costs during the litigation.
- ✓ Allows the Claimant an access to the best available legal representative and professional opinions.
- ✓ Offers a full "package" of services, for a success fee only

"In the law, the only thing certain, is the expense" (Samuel Butler. 1855 - 1902)





### Investing In Case - Process

| Applying ILF   | Internal examination<br>+<br>Business Proposal | n Signing<br>+<br>Due Diligence   | Case Running   | Exit  |
|--|--|---|--|---|
| <ol> <li>Applying ILF with<br/>a potential claim</li> <li>Initial meeting<br/>and NDA Signing</li> <li>Case documents<br/>sent to the fund</li> <li>Internal learning<br/>of the case</li> </ol> | examination<br>6. ILF's business<br>Proposal   | <ul> <li>7. Signing funding agreement</li> <li>8. 14-30 Days of external Due diligence</li> <li>9. Final approval of the financing</li> </ul> | <ul> <li>10. Financing the litigation costs</li> <li>11. Follow ups and quarterly reports</li> </ul> | 12.End of legal<br>procedure<br>13. Payment via<br>success. |



#### Litigation funding – The International market

- Highly developed market, showing very high growth rates
- The scope of the claims financed estimated amount exceeds USD 15 billion.
- Some funds have formed a successful public companies in the UK, USA and Australia.
- International public companies in litigation financing industry are growing rapidly.
- International funds are looking for new opportunities and cooporations in the Israeli market.



#### Litigation funding – The International market





# Litigation funding – The Israeli market

- Over 40,000 civilian Cases are filled each year In Israel's district courts.
- Israel's claims number is growing by 8% per year.
- Approximately 67% of the cases in Israel ended up as settlements.
- The average case lifetime duration in Israel (2017) 571 days from the opening of the procedure.
- The court administration, majoring efficiency and rapid closing of cases.



תיקים פתוחים במחוזי, לפי שנים

\*Average case lifetime - 2017 Annual report, Israel court administration.



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### The Israeli Litigation Funding Fund

#### אורך חיי התיק בבתי המשפט המחוזיים

הליך

אזרחי

מעצרים

נוער

עניינים כלכליים

עניינים מנהליים

עניינים מקומיים

ערעור אזרחי

ערעור פלילי

פירוקים ופשיטות רגל

פלילי

אורך חיי התיק (בחודשים)

20.1

0.5

4.8

9.4

5.3

3.5

6.2

3.7

18.1

11.6

### **Fund structure**

| The Fund        | <ul> <li>ILF - The Israeli Litigation Funding Fund LP</li> <li>Limited Partnership, launched – 1.9.2016</li> </ul>  |
|-----------------|---|
| General Partner | The litigation funding fund management company Ltd<br>Major equity holders: Value Base Ltd. (70%), Avi Basson (20%) |







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